TOWN OF BAY ROBERTS Financial Statements December 31, 2019



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STATEMENT OF RESPONSIBILITY

The accompanying Financial Statements are the responsibility of the management of the TOWN OF BAY ROBERTS and have been prepared in compliance with legislation, and in accordance with Canadian accounting standards as established by the Public Sector Accounting Board of the Chartered Professional Accountants of Canada.

In carrying out its responsibilities, management maintains appropriate systems of internal and administrative controls designed to provide reasonable assurance that transactions are executed in accordance with proper authorization, that assets are properly accounted for and safeguarded, and that financial information produced is relevant and reliable.

The Council of the Municipality met with management and it's external auditor to review a draft of the financial statements and to discuss any significant financial reporting or internal control matters prior to their approval of the finalized financial statements.

Byron Smith, Chartered Professional Accountant as the Municipality's appointed external auditor, has audited the Financial Statements. The Auditor's report is addressed to the Mayor and members of Council and appears on the following page. His opinion is based upon an examination conducted in accordance with Canadian generally accepted auditing standards, performing such tests and other procedures as he considers necessary to obtain reasonable assurance that the Financial Statements are free of material misstatement and present fairly the financial position and results of the Municipality in accordance with Canadian accounting standards as established by the Public Sector Accounting Board of the Chartered Professional Accountants of Canada.

Mayor

Deputy Mayor





BYRON D. SMITH B. Comm., C.F.E., FCPA, FCA

P.O. Box 610 100 Conception Bay Highway Spaniard's Bay, NL AOA 3X0

Telephone: (709) 786-1232
Toll Free: 1-877-786-1232
Facsimile: (709) 786-1230
E-mail: byron@byronsmithca.com
Website: byronsmithca.com



INDEPENDENT AUDITOR'S REPORT

To the Mayor and Councillors of: Town of Bay Roberts

Qualified Opinion

I have audited the financial statements of the Town of Bay Roberts (Town), which comprise the Statement of Financial Position, Statement of Operations, Statement of Change in Net Financial Assets (Net Debt), Statement of Cash Flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In my opinion, except for the effects of the matter described in the Basis for Qualified Opinion paragraph and adjustments, if any, the accompanying financial statements present fairly, in all material respects, the financial position of the Town as at December 31, 2019, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards as established by the Public Sector Accounting Board of the Chartered Professional Accountants of Canada.

Basis for Qualified Opinion

The Town's events, the Seafood Festival and Light the Lamp, derives revenue from various sources, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, my verification of revenue was limited to the amounts recorded in the records and I was not able to determine whether any adjustments might be necessary for revenue, surplus for the year and net assets of the Town.

I conducted my audit in accordance with Canadian generally accepted auditing standards. My responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of my report. I am independent of the Town in accordance with the ethical requirements that are relevant to my audit of the financial statements in Canada, and I have fulfilled my other ethical responsibilities in accordance with these requirements. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my qualified opinion.

Other Matters

In compliance with the requirements of Section 91 of the Municipalities Act, 1999, my report on statutory requirements is included herewith.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards as established by the Public Sector Accounting Board of the Chartered Professional Accountants of Canada and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Town's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless management either intends to liquidate the Town or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Town's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, I exercise professional judgment and maintain professional skepticism throughout the audit. I will also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or
 error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is
 sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material
 misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve
 collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
 are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of the Town's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Town's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Town to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the
 disclosures, and whether the financial statements represent the underlying transactions and events in a
 manner that achieves fair presentation.

I will communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

Spaniard's Bay, NL October 15, 2020

CHARTERED PROFESSIONAL ACCOUNTANT



TOWN OF BAY ROBERTS Statement of Financial Position As at December 31,	2019	2018
As at December 51,	2010	4010
FINANCIAL ASSETS		,
Cash (Note 5)	\$ 498,622	
Accounts receivable (Note 6) Due from Government, Provincial share of long term debt	2,996,690 74,124	2,922,879 98,327
Due from Government, Gas Tax Program	7 11 1201	164,296
Real estate properties held for sale (Note 1)	703,029	703,029
	\$ <u>4,272,465</u>	\$ 4,213,021
LIABILITIES		
Operating line of credit (Note 10)	\$ 1,300,000	\$ 500,000
Accounts payable and accrued liabilities (Note 7)	2,220,450	3,026,629
Severance payable Deferred revenue - gas tax funds	277,562 15,065	236,401
Deferred revenue - summer games (Note 13)	98,535	
Long term debt (Note 8)	6,778,494	<u>6,023,456</u>
	<u>10,690,106</u>	9,786,486
NET FINANCIAL ASSETS (NET DEBT)	\$ <u>(6,417,641</u>)	\$ <u>(5,573,465</u>
NON-FINANCIAL ASSETS		
Tangible Capital Assets (Schedule 1)	\$ 43,181,243	\$ 42 149 131
Prepaids and other assets	25,304	24,813
	\$ <u>43,206,547</u>	\$ 42,173,944
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ACCUMULATED SURPLUS	\$ 36,788,906	\$ 36,600,479
	T	· <u> </u>
Commitments (Note 11)		

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Mayor

Deputy Mayor



TOWN OF BAY ROBERTS Statement of Operations			
•		Act	tual
For the Year Ended December 31,	PSAB Budget	2019	2018
Revenue Taxation Revenue (Schedule 2)	\$ 6,530,717	\$ 6,262,124	\$ 6,287,373
Sales of Goods and Services (Schedule 2) Grants and Transfers (Schedule 2)	804,500 <u>1,375,916</u>	834,897 <u>1,421,498</u>	841,930 <u>4,444,582</u>
Total Revenue	8,711,133	<u>8,518,519</u>	11,573,885
Expenditures			
General Government Services (Schedule 3) Protective Services (Schedule 3) Transportation Services (Schedule 3) Environmental Health Services (Schedule 3)	1,020,041 323,140 2,315,745 1,771,964	1,053,739 275,543 2,328,359 2,089,602	987,512 321,228 2,074,562 1,968,850
Regional planning and development (Schedule 3) Recreation and Cultural Services (Schedule 3) Fiscal Services (Schedule 3)	599,976 1,210,424 949,099	627,414 1,556,723 398,712	626,292 1,444,437 416,146
Total Expenditures	8,190,389	8,330,092	7,839,027
Surplus for the year	\$520,744	\$ <u>188,427</u>	\$ <u>3,734,858</u>
Accumulated surplus, beginning of the year Surplus for the year Accumulated surplus, end of the year		\$ 36,600,479 188,427 \$ 36,788,906	\$ 32,865,621



TOWN OF BAY ROBERTS Statement of Change in Net Financial Assets (Net Debt) Actual						
For the Year Ended December 31,	PS/	AB Budget		2019	uai	2018
ANNUAL SURPLUS	\$	520,744	\$	188,427	\$	3,734,858
Acquisition of tangible capital assets Amortization of tangible capital assets Write down of tangible capital assets Decrease (increase) in prepaids and other assets	((3,120,172) 1,999,316		(3,120,172) 1,999,316 88,744 (491)		(7,510,159) 1,791,800 (980)
CHANGE IN NET FINANCIAL ASSETS (NET DEBT)		(600,112)		(844,176)		(1,984,481)
NET FINANCIAL ASSETS (NET DEBT),						
BEGINNING OF YEAR		(<u>5,573,465</u>)	_	(5,573,465)		(3,588,984)
NET FINANCIAL ASSETS (NET DEBT),						
END OF YEAR	\$	(6,173,577)	\$_	(6,417,641)	\$	(5,573,46 <u>5</u>)



TOWN OF BAY ROBERTS Statement of Cash Flows For the Year Ended December 31,	2019	2018
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash provided From (Used For):		
Cash Flows from Operating activities Surplus for the year Amortization - non cash item Write down of tangible capital asset	\$ 188,427 1,999,316 88,744	\$ 3,734,858 1,791,800
Changes in: Receivables Prepaid expenses Payables and accruals Severance pay Deferred revenue	90,485 (491) (806,179) 41,162 113,599 1,715,063	(506,657) (980) 1,938,957 87,194 (348,225) 6,696,947
Cash Flows from Capital Activities		
Capital asset purchases - net	(3,120,172)	<u>(7,510,159</u>)
Cash Flows from Financing Activities		
Repayment of long-term debt Decrease (Increase) in Due from the Province of Newfoundland Loans obtained during the year	(526,487) 24,203 1,281,525 779,241	(454,867) 23,613 675,000 243,746
Net cash provided (used)	(625,868)	(569,466)
Cash, beginning of year	<u>(175,510</u>)	<u>393,956</u>
Cash, end of year	\$ <u>(801,378</u>)	\$ <u>(175,510</u>)
Consists of:		
Cash (Note 5) Operating line of credit (Note 10)	\$ 498,622 (1,300,000)	\$ 324,490 (500,000)
	\$ <u>(801,378</u>)	\$ <u>(175,510</u>)



1. Status of the Town of Bay Roberts

The incorporated Town of Bay Roberts is a municipal government that was incorporated in 1951 pursuant to the Province of Newfoundland and Labrador's Municipalities Act. The Municipality provides or funds municipal services such as fire, public works, parks and recreation, library, tourism and other general government operations.

2. Significant Accounting Policies

The financial statements have been prepared in accordance with Canadian accounting standards as established by the Public Sector Accounting Board (PSAB) of the Chartered Professional Accountants of Canada and reflect the following significant accounting policies:

Basis of Accounting

The financial statements are prepared using the accrual basis of accounting. The accrual basis of accounting records revenue as it is earned and measurable. Expenses are recognized as they are incurred and measurable based upon the receipt of goods and services or the creation of an obligation to pay.

Investments

Temporary investments are accounted for at the lower of cost and market value. Portfolio investments are accounted for at cost.

Real Estate Properties Held for Sale

Real estate properties held for sale are recorded at the lower of cost and net realizable value. Cost includes the amount of acquisition, legal fees and improvements to prepare the properties for sale or servicing. Land and development costs are being amortized against the cost of lot sales.

It is reasonably anticipated that real estate properties held for resale will be sold outside the reporting entity within one year of the balance sheet date.

Non-Financial Assets

Non-financial assets are not available to discharge existing liabilities and are held for use in the provision of services. They have useful lives extending beyond the current year and are not intended for sale in the ordinary course of operations. The change in non-financial assets during the year, together with the excess of revenues over expenses, provides the change in net financial assets (net debt) for the year.



2. Significant Accounting Policies (continued)

Tangible Capital Assets

Tangible capital assets are recorded at cost which includes all amounts that are directly attributable to the acquisition, construction, development or betterment of the asset. Assets under construction are not amortized until the asset is put into use and one-half of the annual amortization is charged in the year of acquisition and in the year of disposal. The cost, less residual value, of the tangible capital assets is amortized on a straight-line basis over their estimated useful lives as follows:

General Tangible Capital Assets

Land Land Improvements	Indefinite 10 to 50 years
Buildings and leasehold improvements Buildings Leasehold improvements Vehicles and Equipment Vehicles Machinery, equipment and furniture Maintenance and road construction equipment	25 to 40 years Term of lease 5 to 10 years 5 to 10 years 10 years
Infrastructure Assets	
Transportation Land Road surface Road grade Bridges Traffic lights and equipment Marine structures	Indefinite 5 to 20 years 30 years 30 to 50 years 10 to 15 years 25 years
Water and Sewer Land Land improvements Buildings Underground networks Machinery and equipment Dams and other surface water structures	Indefinite 50 years 25 to 40 years 15 to 100 years 15 years 25 to 50 years

Leases

Leases are classified as capital or operating leases. Leases which transfer substantially all of the benefits and risks incidental to the ownership of the property are accounted for as capital leases. All other leases are accounted for as operating leases and the related lease payments are charged to expenses as incurred.

Revenue Recognition

Revenues are recognized as earned and when collection is reasonably assured. Tax rates are approved annually by Council.



2. Significant Accounting Policies (continued)

Expenditure Recognition

Expenditures are recorded on an accrual basis. Outstanding commitments for goods and services relating to the current year are accrued at the balance sheet date.

Interest on long term debt is accrued at year end.

Use of Estimates

The preparation of the Municipality's financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues during the reporting period. Actual results could differ from those estimates.

Inventories

Inventories held for sale are recorded at the lower of cost and net realizable value. Inventories held for consumption are recorded at the lower of cost and replacement value.

Severance Pay

The Municipality records severance pay liability for both management and union employees. Management employees are entitled to one week of pay for each year of service after ten years of service to a maximum of 25 years. Bargaining unit employees are entitled to one week of pay for each year of service after five years of service to a maximum of \$15,000.

Donated Materials

Donated materials are recorded at fair market value at the date of receipt.

3. The manner in which the accounts have been kept and the safeguards against fraud

The Municipality's position in these respects was considered satisfactory.

4. Sufficiency of Bonds

Fidelity bond coverage of \$50,000 is carried on employees of the municipality who are in a position of trust and this coverage is considered to be accurate.

5. Cash and Temporary Investments	2019	2018
Cash and temporary investments are comprised of the following:		
Cash and bank	\$ <u>498,622</u>	\$ <u>324,490</u>



6.	Accounts Receivable	2019	2018
	Taxes: Business Property Water and sewer	\$ 423,810 1,408,679 <u>474,953</u>	\$ 482,312 1,487,959 483,001
	GST Rebate	<u>2,307,442</u> 378,175	<u>2,453,272</u> 270,205
	Interest on taxation accounts Due from provincial government - grants Other	827,692 140,249 <u>468,484</u> <u>1,814,600</u>	841,568 352,267 <u>63,439</u> <u>1,527,479</u>
	Allowance for doubtful accounts	4,122,042 <u>(1,125,352</u>)	3,980,751 <u>(1,057,872</u>)
		\$ <u>2,996,690</u>	\$ <u>2,922,879</u>
7.	Accounts Payable and Accrued Liabilities	2019	2018
	Accounts payable Source deductions payable Capital accounts payable Prepaid taxes	\$ 607,819 23,255 1,517,346 	\$ 476,646 16,633 2,397,217 136,133
		\$ <u>2,220,450</u>	\$ 3,026,629
8.	Long Term Debt	2019	2018
	Bank of Montreal		
	Fixed rate loan at a rate of 2.97%, repayable in blended monthly installments of \$7,030 commencing January 31, 2017, maturing in 2027.	\$ <u>390,924</u>	\$ <u>462,527</u>



8.	Long Term Debt (continued)	2019	2018
	Balance forward	390,924	462,527
	Loan bearing interest at a rate of prime per annum, repayable in blended monthly installments of \$893, maturing on December 31, 2027.	76,251	83,851
	Loan bearing interest at a rate of prime per annum, repayable in blended monthly installments of \$3,330, maturing on December 31, 2027.	281,643	309,724
	Loan bearing interest at a rate of prime per annum, repayable in blended monthly installments of \$3,366, maturing on December 31, 2027.	287,888	316,204
	Loan bearing interest at a rate of prime per annum, repayable in blended monthly installments of \$2,244, maturing on December 31, 2027.	191,528	210,613
	Loan bearing interest at a rate of prime per annum, repayable in blended monthly installments of \$4,143, maturing on December 31, 2027.	353,652	388,879
	Loan bearing interest at a rate of prime per annum, repayable in blended monthly installments of \$3,960, maturing on December 31, 2027.	337,960	371,631
	Fixed rate loan at a rate of 2.97%, repayable in blended monthly installments of \$5,169, maturing in 2032.	624,745	667,533
	Fixed rate loan at a rate of 4.26%, repayable in blended monthly installments of \$5082, maturing on October 31, 2038.	636,533	669,632
	Fixed rate loan at a rate of 2.49%, repayable in blended semi-annual installments of \$17,821, maturing on February 28, 2023.	<u>74,124</u>	98,327
		3,255,248	3,578,921



8. Long Term Debt (continued)	2019	2018
Balance forward	3,255,248	3,578,921
Fixed rate loan at a rate of 2.97%, repayable in blended monthly installments of \$4,722, maturing in 2032.	570,777	609,868
Fixed rate loan at a rate of 3.31%, repayable in blended monthly installments of \$9,878, maturing in 2032.	1,237,777	1,313,984
Loan bearing interest at a rate of prime per annum, repayable in blended monthly installments of \$4,227, maturing in 2032.	488,311	520,683
Fixed rate loan at a rate of 3.31%, repayable in blended monthly installments of \$7,491, maturing in 2032.	987,740	
Fixed rate loan at a rate of 4.03%, repayable in blended monthly installments of \$1,853, maturing in 2032.	238,641	
Total long term debt	\$ <u>6,778,494</u>	\$ <u>6,023,456</u>

The annual principal repayments estimated over the next 5 years on existing long term debt are as follows:

2020	\$ 611,037
2021	\$ 619,710
2022	\$ 610,287
2023	\$ 628,162
2024	\$ 565,569

9. Budget

In accordance with the Province of Newfoundland and Labrador's Municipalities Act, every council must adopt a financial plan for each fiscal period in a form approved by the Minister. The financial plan is prepared on a revenue and expenditure basis that does not meet the recommendations of the PSAB.

For comparative purposes, the Town has modified its financial plan to prepare a budget that is consistent with the scope and accounting principles used to report the actual results.

The budget figures used in these financial statements have been approved by Council and the Minister.

The reconciliation between the Municipality's cash based financial plan and the PSAB accrual based budget figures used in these statements is disclosed in Schedule 4 - Reconciliation of the Financial Plan to the Budget.

10. CREDIT FACILITIES

The Town has a \$1,400,000 revolving demand credit arrangement with the Bank of Nova Scotia. This line of credit balance was \$1,300,000 at year-end. This credit arrangement is secured by a general security agreement over the Town's assets.



11.Commitments

Council has approved various capital projects that will be completed during 2020, and approved costs are as follows:

Water and Sewer Upgrades

250,000

Street Improvements

\$ 368,138

These costs will be financed by Town loans and they represent their proportionate cost of Multi-year Capital Works Projects.

12. Financial Instruments

Transactions in financial instruments may result in the Municipality assuming or transferring to another party one or more of the financial risks described below. The disclosures below provide information that assists users of these financial statements in assessing the extent of risk related to financial instruments.

Credit Risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The Municipality is exposed to credit risk on the accounts receivable from its customers. The Municipality has a significant number of customers which minimizes their concentration of credit risk.

Interest Rate Risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by changes in the interest rates. In seeking to minimize the risks from interest rate fluctuations, the Municipality manages exposure through its normal operating and financing activities. The Municipality is exposed to interest rate risk primarily through its floating interest rate bank indebtedness and credit facilities.

Fair Value

The carrying value of the Municipality's financial assets and financial liabilities as at December 31, 2019 approximates their fair value.

13. Deferred Revenue - Summer Games

This represents unspent funding for the Newfoundland and Labrador 2020 Summer Games. These funds were received and costs administered by the Town of Bay Roberts on behalf of the Committee.

14. Prior Period Adjustment

During the December 31, 2019 year-end audit, it was discovered that a 2018 accrued receivable for Provincial Government funding to cover infrastructure project costs had been incorrectly reported on the year-end financial statements and subsequently correct in accordance with PS 2120.30. It was discovered in 2019 that the Town exhaused the funding for this project in 2018 and that costs incurred in excess of this funding would have to be covered from the Town's reserves and operations. The correction resulted in a prior period adjustment of \$295,492, decreasing receivables, decreasing revenues, decreasing accumulated surplus, and a restatement of the December 31, 2018 balances as follows:

	Original	<u>Adjustment</u>	Revised
Accounts receivable	\$ <u>3,218,371</u>	\$ <u>(295,492</u>)	\$ <u>2,922,879</u>
Revenues	\$ <u>11,869,377</u>	\$ <u>(295,492</u>)	\$ <u>11,573,885</u>
Surplus for the year	\$ <u>4,030,350</u>	\$ <u>(295,492</u>)	\$ <u>3,734,858</u>
Accumulated Surplus	\$ <u>36,895,971</u>	\$ <u>(295,492</u>)	\$ <u>36,600,479</u>



TOWN OF BAY ROBERTS Schedule of Tangible Capital Assets December 31, 2019

Schedule 1

December 31, 2013										
		Gen	General Capital Assets	ets			Infrastructure		Totals	9
	Land and Land Improvements	Buildings ar Leasehold Improvemer		Computer Hardware and Soffware	Asset Under Construction	Roads, Streets and Bridges	Water and Sewer	Recreational Facilities	2019	2018
Cost										
Opening Costs	\$ 597,886	\$ 6,284,742	\$ 4,579,432			\$ 9,820,543	\$ 47,476,029	\$ 1,604,456 \$	70,363,088 \$	62,852,929
Additions during the year	2,500	. 55,110	532,964			2,338,532	15,613	175,453	3,120,172	7,510,159
(Disposals) and adjustments							(88,744)	M. Carlotte and Ca	(88,744)	
Closing Costs	600,386	6,339,852	5,112,396			12,159,075	47,402,898	1,779,909	73,394,516	70,363,088
Accumulated Amortization										
Opening amortization		4,049,421	2,097,625			3,441,898	18,010,887	614,126	28,213,957	26,422,157
Amortization		33,083	352,018			474,607	951,958	187,649	1,999,316	1.791,800
Closing amortization		4,082,504	2,449,643			3,916,505	18,962,845	801,775	30,213,273	28,213,957
Net Book Value of Tangible Capital Assets	\$ 600.386	600.386 \$ 2.257.348 \$	\$ 2,662,753	TIN S	₩ \$	\$ 8.242.570	\$ 28,440,053	\$ 978,134 \$	978.134 \$ 43.181.243 \$	42,149,131



TOWN OF BAY ROBERTS Schedule of Revenues				٨٥	tual	Schedule 2
For the Year Ended December 31,	Fii	nancial Plan	_	2019	tuai	2018
Taxation Revenue						
Property tax	\$	3,741,839	\$	4,226,904	\$	4,174,226
Business tax		1,208,698		1,172,303		1,132,220
Water and sewer tax		1,430,180		892,441		886,307
Penalties and interest on taxes receivable		150,000		73,316		203,594
Discounts	-	· · ·		<u>(102,840</u>)	•	(108,974)
		6,530,717		6,262,124		6,287,373
Sales of goods and services						
Permits and certificates		23,500		18,545		22,560
Recreation and cultural services		80,000		79,327		80,526
Seafood festival		70,000		64,263		66,795
Arena		431,000		381,341		468,110
Fire protection service fees		40,000		110,048		38,950
Swimming pool		70,000		63,131		62,672
Light the Lamp		60,000		53,758		52,546
Water supply		20,000		29,500		28,400
Other sales of goods and services	-	10,000		<u>34,984</u>		21,371
Grants and transfers	-	804,500		834,897		841,930
Government of Canada						
Other federal revenue				82,094		32,811
Government transfers - Provincial				02.,00-1		02,011
Municipal operating grant		198,600		198,486		198,486
Municipal capital grant		.00,000		986,167		3,365,220
Gas tax revenue - Federal				4,926		758,421
Gas tax revenue - Provincial		57,615		86,423		57,615
Interest on government loans		145,968		11,439		12,029
Other provincial grants and/or subsidies		40,001		51,963		20,000
	•	442,184		1,421,498		4,444,582
Total Revenue	\$_	7,777,401	\$	8,518,519	\$	11,573,885



TOWN OF BAY ROBERTS Schedule of Expenses		Sched	lule 3 tual
For the Year Ended December 31,	Financial Plan	2019	2018
General Government Services			
Salaries and benefits Office Other general expenses Insurance - General Council Amortization	\$ 451,592 84,500 291,610 75,000 84,256	\$ 447,782 85,643 311,399 82,819 93,013 33,083	\$ 509,694 64,819 214,173 82,174 78,615 38,037
	\$ <u>986,958</u>	\$ <u>1,053,739</u>	\$ <u>987,512</u>
Protective Services			
Fire protection Enforcement officer Animal control Amortization	\$ 177,237 92,916 3,000	\$ 179,851 45,705 49,987	\$ 180,982 90,111 148 49,987
	\$ <u>273,153</u>	\$ <u>275,543</u>	\$ <u>321,228</u>
Transportation Services			
Road maintenance Snow clearing Street lighting Equipment maintenance Amortization	\$ 889,985 237,121 182,000 230,000	\$ 926,208 184,395 200,253 240,864 776,639	\$ 964,740 110,481 166,499 232,119 600,723
	\$ <u>1,539,106</u>	\$ <u>2,328,359</u>	\$ <u>2,074,562</u>
Fiscal Services			
Doubtful Accounts Capital expenditures from own revenue and grants Debt charges Bank charges	\$ 1,587,070 898,572 49,785	\$ 67,480 280,705 50,527	\$ 173,312 193,324 49,510
	\$ <u>2,535,427</u>	\$ <u>398,712</u>	\$ <u>416,146</u>
Environmental Health Services			
Garbage and waste collection and disposal Water and sewage utility, operation and maintenance Amortization	\$ 531,763 288,243	\$ 624,256 513,388 <u>951,958</u>	\$ 707,546 305,221 956,083
	\$ 820,006	\$ 2,089,602	\$1,968,850



TOWN OF BAY ROBERTS Schedule of Expenses				Sched Ac	lule 3 tual	
For the Year Ended December 31,	Fin	ancial Plan		2019		2018
Regional planning and development						
Community improvement and development Tourism and marketing	\$	71,000 528,976	\$ 	73,886 553,528	\$ 	80,335 545,957
	\$	<u>599,976</u>	\$	627,414	\$	626,292
Recreation and Cultural Services						
Swimming Pool Parks and playgrounds Arena Other recreation and cultural service Amortization	\$ 	125,472 297,670 413,700 185,933	. \$	125,032 287,107 648,500 308,435 187,649	\$	146,605 301,666 587,491 261,704 146,971
	\$	1,022,775	\$	1,556,723	\$	1,444,437
Total Expenses	\$	7,777,402	\$	8,330,092	\$	7,839,027



TOWN OF BAY ROBERTS
Reconciliation of the Financial Plan to the Budget (PSAB)
For The Year Ended December 31, 2019

	Financial Plan	Amortization - Town	Interest	Transfers	Long Term Accruals	Actual Amounts Consolidated Entities	PSAB Budget
REVENUE Taxation Revenue Sales of goods and services Grants and transfers	\$ 6,530,717 804,500 442,184		\$ (134,529) \$	\$1,068,261			\$ 6,530,717 804,500 1,375,916
Total revenue	\$ 7,777,401		(134,529)	1,068,261			8,711,133
EXPENSES General government services Protective services Transportation services Environmental health services Recreation and cultural services Regional planning and development Fiscal Services	\$ 986,958 273,153 1,539,106 820,006 1,022,775 599,976	\$ 33,083 49,987 776,639 951,958 187,649	742	(1,587,070)			1,020,041 323,140 2,315,745 1,771,964 1,210,424 599,976 949,099
Total expenses	\$ 7,777,401	1,999,316	742	(1,587,070)			8,190,389
Surplus(Deflcit)		\$ (1,999,316)	\$ <u>(1,999,316)</u> \$ <u>(135,271)</u> \$ <u>2,655,331</u> \$	\$ 2,655,331	N	NIIN &	\$ 520,744



October 15, 2020

To the Mayor and Councillors of: TOWN OF BAY ROBERTS

In compliance with the requirements of section 91 of the Municipalities Act, my report as follows on the audit of the accounts of the Council for the year ended December 31, 2019.

Expenditures in relation to budget:

Actual expenditures of \$8,330,092 were in excess of the limits of the adopted budget by \$552,691. These expenditures include amortization in the amount of \$1,999,316 which was not included in the adopted financial plan. Section 81 of the Act provides that except with the approval of the Minister, the Council's expenditures shall not exceed the estimated amount of expenditures set out in an approved budget.

Arrears on revenue:

Taxes and interest receivable totaled \$3,135,134 at December 31, 2019. Of this amount, \$2,309,987 has been outstanding for one year or longer, while the balance of \$825,147 represents arrears on account of taxes and rates levied in 2019.

The manner in which the accounts have been kept and the adequacy of safeguards against fraud:

The Town's position in this respect was considered satisfactory, however there are some control weaknesses which are inherent with the municipalities of this size.

Sufficiency of bonds:

Fidelity bond coverage of \$50,000 is carried on employees of the Council who are in a position of trust. In my opinion, the coverage provided is sufficient.

BYRON D. SMITH CHARTERED PROFESSIONAL ACCOUNTANT Spaniard's Bay, Newfoundland





BYRON D. SMITH B. Comm., C.F.E., FCPA, FCA

P.O. Box 610 100 Conception Bay Highway Spaniard's Bay, NL AOA 3X0

Telephone: (709) 786-1232
Toll Free: 1-877-786-1232
Facsimile: (709) 786-1230
E-mail: byron@byronsmithca.com
Website: byronsmithca.com



Auditor's Report On Compliance with Federal Gas Tax Funding Agreement

To: Mayor and Councillors, TOWN OF BAY ROBERTS, NL

Opinion

I have audited the 2019 Ultimate Recipient Annual Expenditure Report (the "Report") for the Town of Bay Roberts ("the Municipality") for the year ended December 31, 2019.

In my opinion, this financial statement presents fairly, in all material respects, the results of operations in respect to the receipt and disbursement of Gas Tax Funding for the year then ended, in accordance with the standards as established by the Public Sector Accounting Board of the Chartered Professional Accountants of Canada.

In my opinion, the Town of Bay Roberts has complied in all material respects, to the terms and conditions of the Ultimate Recipient Gas Tax Agreement, as prescribed under the Canada - Newfoundland and Labrador Administrative Agreement on the Federal Gas Tax Fund 2014-2024.

Basis for Opinion

I conducted my audit in accordance with Canadian generally accepted auditing standards. My responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the 2019 Ultimate Recipient Annual Expenditure Report section of my report. I am independent of the Municipality in accordance with the ethical requirements that are relevant to my audit of the Report in Canada, and I have fulfilled my other ethical responsibilities in accordance with those requirements. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

Responsibilities of Management and Those Charged with Governance for the 2019 Ultimate Recipient Annual Expenditure Report

Management is responsible for the preparation and fair presentation of the Report in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of a Report that is free from material misstatement, whether due to fraud or error.

In preparing the Report, management is responsible for assessing the Municipality's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless management either intends to liquidate the Municipality or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Municipality's financial reporting process.

Auditor's Responsibilities for the Audit of the 2019 Ultimate Recipient Annual Expenditure Report

My objectives are to obtain reasonable assurance about whether the Report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Report. As part of an audit in accordance with Canadian generally accepted auditing standards, I exercise professional judgment and maintain professional skepticism throughout the audit. I will also:

- Identify and assess the risks of material misstatement of the Report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Municipality's internal control.
- Evaluate the appropriateness of the accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Municipality's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the annual expenditure report or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Municipality to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Report, including the disclosures, and whether the Report represents the underlying transactions and events in a manner that achieves fair presentation.

I will communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

Spaniard's Bay, NL October 15, 2020

CHARTERED PROFESSIONAL ACCOUNTANT



TOWN OF BAY ROBERTS Annual Expenditure Report - Gas Tax Agreement For the Year Ended December 31, 2019

	 2019	Cun	nulative
Opening balance, receivable	\$ (164,296)	\$	NIL
Spent on eligible projects Received from Newfoundland and Labrador	 (4,926) 184,287		731,501) 7 <u>46,566</u>
Closing balance, deferred revenue	\$ <u> 15,065</u>	\$	15,065

Certification

I, <u>Philip Wood</u>, Mayor of the Town of Bay Roberts certify that the information reported is a true and accurate representation of the Municipality's position with respect to its federal gas tax revenues. I acknowledge and understand that any contravention of the terms and conditions of the Ultimate Recipient Gas Tax Funding Agreement may result in funding being withheld.

The Municipality does not maintain a separate bank account for Gas Tax Funding.

Signature DECEMBER 9, 2020

Date

